

SME BUSINESS INSURANCE



**BLUE
ZEBRA**
INSURANCE

BLUE ZEBRA

IS A BROKER ONLY INSURANCE BUSINESS

Blue Zebra insurance (bzi.com.au) is a technology enabled insurance business that only distributes insurance products through professional insurance brokers.

THE PRODUCT

Launched to select broker partners in the 2nd half of 2020, Blue Zebra's modern SME proposition includes all core Property & Liability sections. These core sections are in modular form to allow brokers to tailor the product and documentation to meet the client's needs.

We have also released a Commercial Motor product and will progressively expand into other commercial products and coverages as required by our broker partners to support Australian businesses.

Business Liability

Property Protection (Including Glass)

Business Interruption

Portable Property

Crime (Theft, Money, Employee Fraud)

Equipment Breakdown

THE TECHNOLOGY

The use of our latest technology, data pre-population and analytical tools will support brokers to streamline the SME quotation process and assist with the selection of core underwriting attributes to design a comprehensive product to meet the needs of your clients.

Our SME quotation portal has been designed collaboratively with our key broker partners.

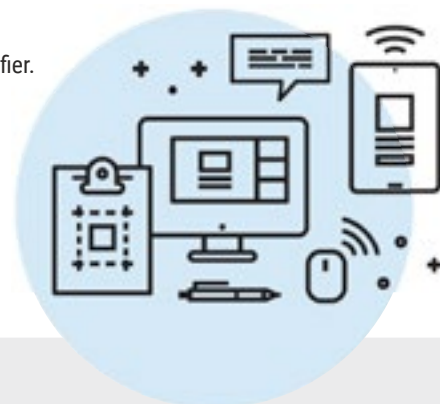
To activate data pre-population and streamline the quotation process, the primary identifier for SME is the business ABN to unlock and leverage extensive and accurate data pre-population, so that broker focus can be maintained on sales and advice activities for your competitive advantage.

QUOTE PROCESS FLOW

ABN input is the primary business identifier.

This pre-populates:

- Business name
- Address
- Revenue
- Employee numbers
- Many other underwriting attributes



PARTNERING WITH

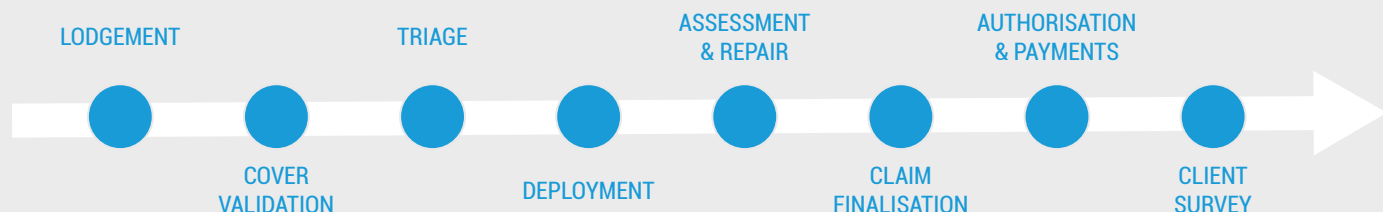
PROCARE CLAIMS & RISK (PCR)

BZI claims will be managed by Procure, specialist in commercial insurance. Procure brings a broad range of solutions including loss adjusting, claims management, recoveries, rehabilitation services, investigations, surveillance and forensic accounting. They have tailored and professional services to provide excellent support and consistent quality.

Procure operate in all states and territories of Australia with 10 offices around the country and a wide range of specialised panel suppliers & partners.

BZI has a dedicated claims team within Procure to provide professional claims services:

- 24/7 hotline
- Emergency make safe
- Broker portal for lodgement, enquiries and communications
- End-to-end claims service



Textile Product Manufacturing
 Clothing and Footwear Manufacturing
 Printing (including the Reproduction of Recorded Media)
 Furniture and Jewellery Manufacturing
 Building Construction (office occupier only)
 Building Structure Services
 Building Installation Services
 Building Completion Services
 Other Construction Services
 Supermarkets and Grocery Stores
 Specialised Food Retailing
 Store Based Retailing
 Non-Store Retailing
 Cafes, Restaurants & Takeaway Food Services
 Road Freight Transport and Courier Services
 Information Media and Telecommunications
 Motion Picture and Sound Recording Activities
 Finance and Insurance Services
 Rental and Hiring Services
 Property Operators and Real Estate Services
 Scientific Research Services
 Architectural, Engineering and Technical Services
 Legal and Accounting Services
 Advertising Services
 Market Research and Statistical Services
 Management and Related Consulting Services
 Veterinary Services
 Other Professional, Scientific and Technical Services
 Computer System Design and Related Services
 Employment Services
 Travel Agency and Tour Arrangement Services
 Administrative and Support Services
 Cleaning and Pest Control Services
 Medical Services
 Allied Health Services
 Creative and Performing Arts Activities
 Repairs and Maintenance
 Personal Care Services
 Laundry and Dry-Cleaning Services

Please refer to our **Available Occupations** brochure for full details.

OUR PHILOSOPHY

Blue Zebra's SME Business Insurance solution has been informed by our broker partners and designed with a modern, flexible product structure.

It's supported by digitally enabled technology and external data, to provide a clear and consistent underwriting approach.

This enables brokers to easily tailor a policy and respond to the changing needs of their clients.

BLUE ZEBRA'S SME PROPOSITION

- Modern & comprehensive modular SME product
- Broker user experience, pricing & risk selection, enhanced by new 3rd party data partners
- Appetite designed to cover a meaningful market segment at launch & will be continually expanded
- Single quote entry point via Zebra Lounge
- Single claim lodgment process via Zebra Lounge

WE ARE A
 DIFFERENT
 BREED IN
 INSURANCE.

BLUE ZEBRA'S APPETITE

Blue Zebra's risk appetite is intended to be broad, with coverage for a wide range of industries, to support a broker's commercial portfolio. We endeavour to provide comprehensive, quality insurance solutions for the vast majority of Australian small businesses.

The industry availability will continue to be strategically broadened out as the economic and general health circumstances resulting from the COVID-19 pandemic improve.



bzi.com.au

Blue Zebra Insurance Pty Ltd (BZI), ABN 12 622 465 838, AFS Licence Number 504130, is an insurance underwriting agency and holds an Australian Financial Services Licence to issue and provide general advice on general insurance products. BZI has binding authority to issue insurance policies on behalf of the Insurer. The Insurer for SME Business Insurance policies is Youi Pty Ltd (ABN 79 123 074 733) (Youi), AFS Licence Number 316 511.